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Fairfield OH BUSINESS BOOSTER

November 2012



MPC Construction opens larger office

MPC Construction, which specializes in emergency response and restoration construction, recently moved to larger office and warehouse space at 7068 Fairfield Business Drive. For information, visit www.mpc911.com.

Big Lots opens

Big Lots has opened a new retail store in the Fairfield Crossings shopping center, at the corner of Route 4 and Symmes Road. With this opening, the shopping center is nearly 100% occupied.

Dollar General to build on River Road

Permits have been approved and construction is expected to begin soon on a new Dollar General store at the southeast corner of River Road and Patterson Drive. The stand-alone store will replace the Dollar General located in the Patterson Place shopping center.

Western States to build new plant in City

A well known manufacturing company has begun construction on a new headquarters facility that will bring a substantial new investment and new jobs to Fairfield.

The Western States Machine Company was founded in 1917 to develop and manufacture improvements for centrifugals in the sugar industry. In 1950, Western States expanded its centrifugal line to



ARCHITECTURAL RENDERING

include centrifuges for non-sugar industries including separation of fine chemicals, agricultural

chemicals and pharmaceuticals. Since its inception, Western States has grown to become a world-wide supplier of centrifugals for both the sugar and non-sugar industries, with more than 6,000 centrifugals installed worldwide.

OCS IntelliTrak relocates to larger facility on Seward Road

After outgrowing a smaller facility in Forest Park, OCS IntelliTrak is moving to larger building at 8660 Seward Road in Fairfield.

OCS IntelliTrak is a locally-owned company that designs, manufactures, and installs overhead conveyor systems for material handling. The company's patented overhead conveyor systems are used in a variety of industries, primarily in manufacturing warehouses and distribution centers.

Its new Seward Road location offers more square footage plus room for future expansion. The move will relocate 15 employees, with additional jobs to be added

as the company expands.

"We are very excited about moving our business into Fairfield," said President Tom Robertson. "I was born and raised in Fairfield, and graduated in 1985 from Fairfield High School. All three of my children currently attend Fairfield Schools, and I am excited to be able to tell everyone that I own and operate a business in Fairfield."

"In the past, we have had to contract out work, and use other businesses for sales presentations and testing," he said. "The larger facility will allow us to host our own sales seminars and bring more work in-house."

Western States identified a 10.6 acre site on Commerce Center Drive that will accommodate a new 76,000 square foot office and manufacturing headquarters facility, with remaining acreage available for future expansion.

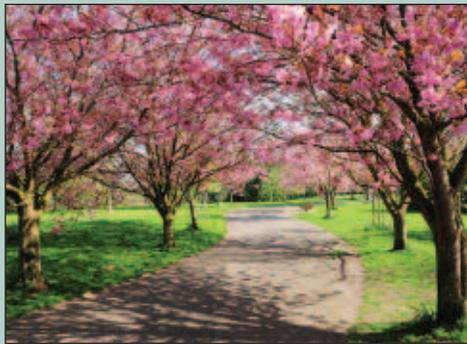
Total new investment is estimated at more than \$6.5 million, which includes \$4.6 million in new building construction. Western States will relocate 67 jobs from its current facility and plans to create many new jobs as the business continues to grow.

"Everyone here at Western States is excited about our new facility in Fairfield, and we definitely look forward to working with the City", said company President & CEO David Douglas Buckner.



Cherry blossom trees mark goodwill 100th anniversary

In 1912, Japan gave the United States a gift of 3,000 cherry blossom trees as a symbolic gesture to recognize the growing relationship between the two countries. This year marks the 100-year anniversary of that generous gift.



Cherry blossom trees, like those shown above, provide a beautiful view.

In the spirit of that gesture, **Pacific Manufacturing Ohio** (a Japanese-owned manufacturing company

and one of Fairfield's largest employers) donated 6 cherry blossom trees to the City of Fairfield as a symbol of the strong

relationship between the company and the city. These trees were recently planted along the pond and walking path on Patterson Drive, where they will grow to compliment the planned redevelopment of that area.

Duke Energy offers rebate program to area businesses

Duke Energy offers a rebate program for energy efficiency initiatives that were installed on or after January 1, 2009. Known as the Mercantile Self Direct Rebate, the program is for qualified, nonresidential customers who have installed energy saving projects and initiatives, including low-cost and no-cost initiatives.

The Public Utilities Commission of Ohio recently extended the expiration deadline for the Mercantile Self Direct Rebate program. All applications must be received by Duke Energy by December 31, 2012.

For more information on the program, email Duke Energy at selfdirect@duke-energy.com.

Drought delays Koch expansion

In the August *Business Booster*, a story appeared about an expansion at **Koch Foods**. The project has temporarily been put on hold.

Koch Foods raises its own chickens on several farms. The main feed for the chickens is corn. When the project was being planned, the price of corn was in the \$6 per bushel range. The drought in the Midwest caused prices to jump to nearly \$8 per bushel. Due to the increase and future price uncertainty, Koch Foods decided to delay the project, but hopes to proceed with it in 2013 when prices stabilize.

Truck repair firm opens larger plant

Sandra Ambrose-Clark is not your typical business owner. First, she is a female entrepreneur in the typically male-dominated trucking industry. Second, she has started three new business ventures in the last five years, despite challenging economic times.



Ambrose-Clark, a Fairfield resident, has been in the trucking industry for 26 years. As the long-time owner of ESJ Carrier, she grew tired of paying for substandard servicing and repair work on her fleet. So in 2007, she started **Without A Doubt Truck & Trailer Repair** to provide guaranteed quality service. It specializes in medium-duty and heavy-duty diesel powered trucks and trailers.

"Our company motto is 'YES WE CAN'", said Ambrose-Clark.

She has since started a brokerage business and

a warehousing business to compliment her other companies. For now, though, growing the Without A Doubt repair business is her main focus.

The repair business has been growing rapidly, particularly since the move earlier this year from a 2-bay garage on North Gilmore Road to an 8-bay garage at 3240 Production Drive. Without A Doubt has grown to employ 16 full-time mechanics, with more employees expected as growth continues. The company differentiates itself by offering driver relaxation rooms with wireless internet and cable service, a courtesy van, company

store, and even a fully stocked ice cream cooler. The new location has also allowed Without A Doubt to gain new customers from surrounding companies.

"We are very community-oriented and focused on helping our neighbors," said Ambrose-Clark. To illustrate her community focus, she has even offered free bi-monthly grill-out lunches to help build relationships. "The lunches have turned out to be great community builders. They've been fun."

For more information about Without A Doubt Truck & Trailer Repair, visit www.withoutadoubttruckrepair.com or call Sandra Ambrose-Clark at 330-5068.

Numbers to Know

Building/Zoning: 513/867-5318

Development Services: 513/867-5345

Fire Prevention: 513/867-5379

Economic Development: 513/867-5345

City Income Tax: 513/867-5327

Utilities/Billing: 513/867-5370

General Info: 513/867-5300