THE HERRING-HALL-MARVIN SAFE COMPANY

If there is one feature of the industrial life of Hamilton which stands out prominently in this day it is the manufacture of safes.

To such an extent has this business grown within the last ten years that Hamilton is conceded the world over as the greatest city for the manufacture of safes in the entire world.

The Herring-Hall-Marvin Company, located in East Hamilton, is one of the greatest concerns manufacturing safes in the entire world.

The story of the rise of The Herring-Hall-Marvin Co., is a remarkable one. It is the story of continual progress, marked by fine business judgment and is interesting in the extreme.

With branch offices in every section of the United States and represented abroad by the leading concerns in foreign cities, The Herring-Hall-Marvin Company products are well known wherever there is a demand for high grade safes.

The old Herring & Company concern, before the consolidation, had a world-wide importance, and was celebrated for its magnificent vault work. The Marvin Safe Company and the Hall's Safe and Lock Company, were both in the front ranks of safe manufactories, and were producing the well known safes which bore their name. The Farrel & Company safes were distinguished above many others for their splendid work, and increased security over a great many other products that were being turned out in this country.

The Hall Safe & Lock Company is the original company, and these other concerns, with their splendid facilities were added to the already large plant of this company.

One feature of the operation of The Herring-Hall-Marvin Company plant is the cordial relationship which exists between the management and the hundreds of employes. The plant employs more skilled artisans, experienced in the manufacture of safes, than any other industry engaged in a similar business in the world.

In the selection of men to oversee the work, The Herring-Hall-Marvin Company has used unexcelled judgment. Every man who works at the big plant is deeply interested in the work of the concern and as a result the cordial feeling has brought about one of the most interesting conditions that could have been conceived for the industrial world.

It is a story that has often been told in the industrial world, how the safes of The Herring-Hall-Marvin Safe Company protect more money and jewelry than all the other products of all the other safe countries in the world.

The president of the company, is W. F. Forepaugh, whose keen business judgment is seen in the affairs of the concern. Mr. Forepaugh makes his residence in New York City, where one of the company's branch offices is located, but he makes a visit to Hamilton about every two weeks and thus keeps in constant touch with the operation of the mammoth plant in East Hamilton.

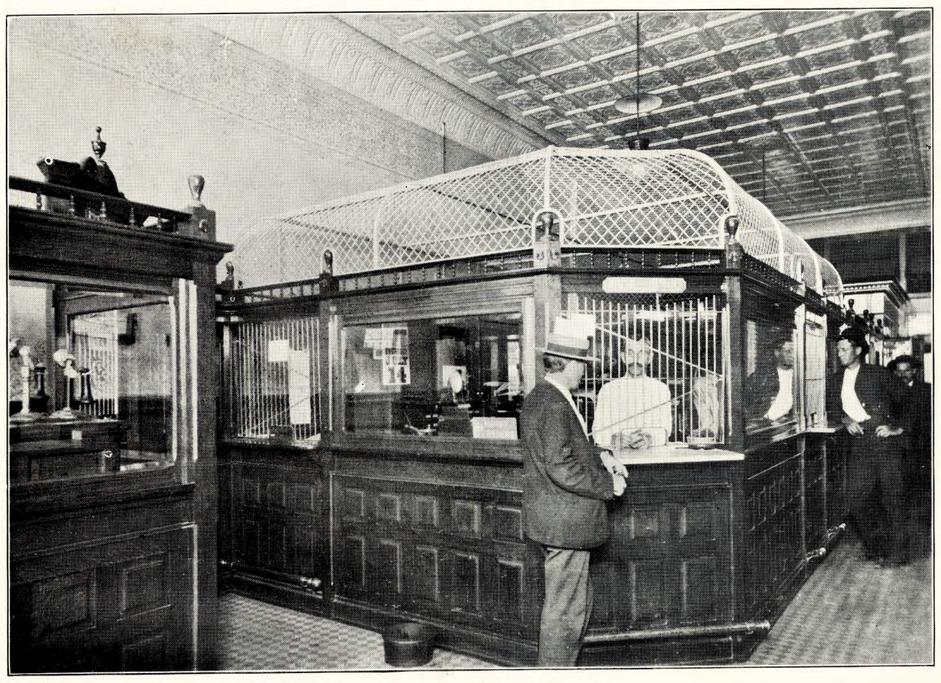
He is recognized as among the best business men in the country today and his visits to Hamilton are of great interest to the city.

Associated with Mr. Forepaugh in the operation of the big plant are some of the best known business men in this section of the country. The Herring-Hall-Marvin Company's plant in Hamilton is under the direction of E. E. Watson, who, as supervisor, has added much to the prominence of the great industry. Mr. Watson's careful study of the needs of the company, his unquestioned judgment in matters pertaining to the concern and his cordiality with all with whom he comes in contact have commended him to business men everywhere.

The Herring-Hall-Marvin Safe Company is the only manufacturer of bank vaults that owns and manufactures a modern up-to-date system of electric protection for vaults and safes. They are thus enabled to furnish a bank vault equipment complete in all of its details that measures up to the modern standard of scientific development.

The Herring-Hall-Marvin Company is a credit to Hamilton. It has added immeasurably to the city's reputation as the greatest manufacturing city of its size in the world. It has brought skilled artisans, sturdy citizens and honest workmen into the life of Hamilton. It has set a new standard for one of the greatest industries in safe-making. It has given to this city a great name and it gives promise to reaching even greater heights in the industrial world than even now it has attained.

THE HAMILTON DIME SAVINGS BANK



INTERIOR OF THE DIME SAVING S BANK

The Hamilton Dime Savings Bank has been in existence for more than sixteen years now, and its popularity as a financial institution has increased with each year.

There is probably no bank in Butler county that is more generally known than The Hamilton Dime Savings Bank and by reason of the exceptional business regularity which has marked the affairs of the institution, the public has come to realize that the bank is a most potent factor in the affairs of Hamilton and Butler county.

The Hamilton Dime Savings Bank was established in this city in 1897. The projectors of the new institution, prominent and well-to-do-citizens of this city, believed that in a community composed largely of wage-earning people, might be found a place for a bank which would make a specialty of caring for even the dimes and nickels of its patrons. The new bank was chartered April 8, 1897. The first location of the institution's quarters was in the Gordon block, at the corner of A and Main streets, First ward. Here the bank opened its doors for business on the first of July, 1897. It was soon realized that the location and the size of the quarters were unsatisfactory, and, on March 14, 1904, the bank moved into its elegantly furnished room in the Reiley block. The quarters were completely equipped with the most beautiful and stylish bank furniture of polished oak and handsome brass fixtures. The vault is an immense affair, the make of a local concern, the Mosler Safe Works.

The Hamilton Dime Savings Bank owes much of its strength to the character of the men who are directing its affairs. George P. Sohngen, who has been its president ever since the institution was organized, is one of the most successful business men in this section of the country. He is interested in The Mathes-Sohngen Company, one of the leading business houses in Southern Ohio, is a sound financier, a man of keen judgment and well trained along all business lines. He was born in Hamilton, June 25, 1860, and after attending the local schools, took a course at the Ohio State University, at Columbus. Later he took a complete course at the Cincinnati Business College and returned to his native city to engage in business with his father. The early training which he secured gave Mr. Sohngen a fine opportunity to develop the business qualities which he possessed and his business career has been a most conspicuous one. The vice-president, Judge Clarence Murphy, is judge of the Common Pleas court of Butler county, a man of high character, one of the most prominent jurists in Southern Ohio and a great strength to the official activities of The Dime Savings Bank.

William J. Becker, the popular cashier of this institution, is one of the best known men in Butler county, having held the office of county recorder for two terms. Mr. Becker assumed the office of assistant cashier of The Hamilton Dime Savings Bank in the year 1902 and since that time has been faithful to the office to which he was elected. Courteous and gentlemanly, with just three characteristics which are needed in the filling successfully of such an honorable position, Mr. Becker has added much to the bank's reputation, and has always been identified with all civic movements in Hamilton.

THE NILES TOOL WORKS CO.

It is recorded in the industrial annals of Hamilton that The Niles Tool Works Company is Hamilton's greatest manufacturing concern. Constant attention to business has made The Niles Tool Works Company what it is today. Faithful performance of contracts keeps the concern at the head of the machine tool manufacturing world.

Many years ago the products of the well known Hamilton concern became the government standard for machine tools. So great has its reputation become that whenever the United States government orders machines for its big navy yards or machine shops in various parts of the country, the contracts always read "Niles Standard," which means that the Hamilton machines have been recognized by the United States Government as the best possible and as such were used by the Government whenever this country desired to invest thousands of dollars in machinery.

Such a tribute coming as it does from such a source, is surely a worthy one and that the government of so great a country as ours should pay so decided a compliment to a local concern is certainly a credit to that concern and an honor to the city of whose industrial life that concern is so important a part.

The "Niles" products are to be found in every part of the industrial world. Not only does the local products find a market in every manufacturing city in the United States, but in every part of the world, as the Hamilton machinery is well and favorably known and its efficiency is a by-word among the great industries of two continents.

The ground occupied by The Niles Tool Works Company in the conduct of its business stretches over a vast area of territory. From year to year the plant has outgrown its capacity until now the shops occupy more than three squares.

The immense foundry, the modern and up-to-date machine shop and the introduction of twentieth century methods in the operation of the plant, have combined to make the concern what it is today.

It is a popular saying in the industrial world today that The Niles Tool Works Company stands at the head of all manufacturers of machine tools. The statement, although often used, does not lose its effectiveness because of that fact that every word of it is absolutely true, proven so by the history of the greater Hamilton concern.

It was in the year 1872 that the new firm moved into quarters in Hamilton and designed an establishment calculated to turn out $25,000 worth of business a month. The shop was built at the corner of Third and Mill street, a part of the location used at the present time by The Niles Tool Works Company. Mr. Gaff was the moneyed man of the firm, the other two having furnished the experience and ability to manufacture the new machine tools.

In 1874 the firm was incorporated with the corporate name Niles Tool Works and capital of $150,000.

R. C. McKinney, now president of the Niles-Bement-Pond Company, with offices at New York, was placed in charge of the office. George T. Reiss, who had educated himself by working hard after business hours and at night, was put in charge of the engineering department. Alexander Gordon was now head of the company. In 1879 Mr. Gaff died and his son succeeded his father to the presidency.

In 1882 a branch office was established in Philadelphia. This was followed by a branch office in Chicago, in 1883 and in 1886 by a branch in New York and in 1899 a branch in Pittsburg. The business was now upon a substantial basis and the plant was progressing along all lines. Fine business judgment was exercised and the prosperity of the concern was assured.

In 1889 Alexander Gordon became president of the concern upon the death of young Mr. Gaff. The following are the officers of The Niles Tool Works Company: president, James K. Cullen; vice-president, George T. Reiss; secretary, Joseph L. Blair; general foreman, Jacob J. Seybold.

The last ten years have seen a mighty progress in the life and activity of the big concern. Its market is the world. Under the astute and able direction of the present officers The Niles Tool Works Company has reached an exalted position in the manufacturing and industrial world.